



***2010 SOUTHEASTERN U.S.
LAND TRUSTS SURVEY REPORT
APRIL 2010***

***Land Trust Alliance
Southeast Regional Program***

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The Southeast Regional Program of the Land Trust Alliance in early 2010 conducted its biennial survey of locally-based land conservation organizations across the eleven states of our service area. A similar regional survey had been conducted in early 2008. These regional surveys followed national censuses done by the Alliance in 2006 and 2004. In combination, these four surveys have biennially produced data on the land protection records and progress of land trusts in the Southeastern U.S. for 2009, 2007, 2005, and 2004.

The principal goals of the Land Trust Alliance are to increase the pace, the quality, and the permanence of land conservation in America. With these goals in mind, we asked the following questions:

- Has the pace of land conservation increased in the Southeastern U.S. over the past two years? Over the past six years?
- Have land conservation organizations experienced positive effects from the expanded federal tax incentives available since 2006 to the donors of conservation easements? And since the Land Trust Alliance last conducted its national census of land conservancies?
- Are land trusts prepared to manage and defend the conservation easement agreements they hold? How much money have they reserved for their conservation stewardship and defense funds?
- Are land trusts committed or interested in participating in the proposed national Conservation Defense Insurance Program?
- Now that the process of land trust accreditation has begun and 19 southeastern land trusts have become accredited, how many more of our member organizations in the southeastern states are ready to apply for accreditation review, based on their conformance with *Land Trust Standards and Practices*?
- Do land trusts need and want our help in preparing them for accreditation?

The Southeast Regional Program services eleven states in the region: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, and Virginia. Among these states, approximately 150 active land trusts were surveyed and 93 land trusts responded (approximately 2/3s.) Nearly all of the larger and most successful groups operating in the region were included among the 93 respondents. Those that did not respond were mostly all-volunteer groups or groups with only part-time staff, and without significant land protection activity; they account for less than ten percent of the total cumulative land protected in the Southeastern U.S. as calculated in this report. Hence, in regard to the arithmetic of land protected and the land trusts reporting to our survey, we believe this summary provides an accurate picture of land protection in the Southeastern U.S.

The Survey Report is divided into four parts comprising the three principal areas we surveyed and our summary conclusion:

- Part 1: Land Protection Record
- Part 2: Stewardship of Conservation Lands and Easements
- Part 3: Accreditation Readiness
- Part 4: Conclusion

The Land Trust Alliance is dedicated to accelerating the pace of land conservation in America, building strong and high quality land trusts, and ensuring that conserved lands are permanently protected. As evidence toward these goals, the Southeast Regional Program is pleased to share the 2010 Southeastern U.S. Land Trusts Survey Report; a collective tool for advancing our work in protecting the places people love and communities need.

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Part I: Land Protection Record Highlights

Since 2003 local and statewide land trusts more than doubled the amount of land they conserved in the Southeastern U.S. Over 1.1 million acres of land were protected by southeastern land trusts in the past six years. (Figure 1)

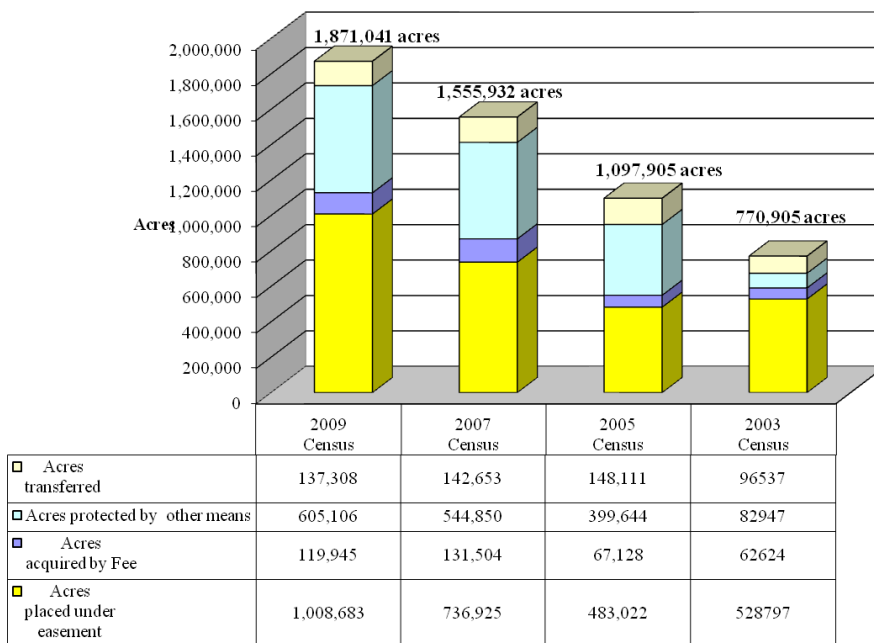
Through 2009 local and statewide land trusts have been responsible for the protection of over 1,870,000 acres (over 2,750 square miles) of environmentally important land in the eleven southeastern states (Figure 2)

The land trusts directly protected, by fee ownership or conservation easement, over 1,402,000 acres. The remaining 448,000 acres were protected by other means or in association with other agencies. (Figure 3)

Local and statewide land trusts protect over one million acres through permanent conservation easement agreements with landowners.

In the two years since our last regional survey, land trusts in the Southeastern U.S. protected 315,109 acres (175,679 in 2009 and 139,430 in 2008).

Figure 1: Comparison of 2003, 2005, 2007 and 2009 Cumulative Land Protection Totals for Land Trusts in the Southeastern U.S.



**Part 1: Land Protection Record
Highlights (cont'd)**

Our survey confirmed that the pace of conservation by land trusts in the Southeastern U.S. has substantially slowed over the past two years from the pace of the previous two years; a likely consequence of the nation’s deep economic recession. 315,000 acres of land were protected in 2008 and 2009, down from 458,000 acres of land protected in 2006 and 2007.

Table 1: Progress of Land Acreage Protected by Land Trusts in the Southeastern U.S.	
Cumulatively through 2009: 1,871,041 acres	
	2007: 1,555,932
	2005: 1,097,905
	2003: 770,905

We encourage land trusts to employ the following “talking points” in future newsletters, media announcements and other publicity. These statistics place your land trusts’ accomplishments into context relative to the overall record of land trusts’ progress in the Southeastern U.S.

<p>Table 2: Talking Points for Land Protection in the Southeastern U.S.</p> <p>3 southeastern land trusts have each protected more than 100,000 acres. (Note that several of these are multi-dimensional organizations for which a single board of directors governs several incorporated land trusts.)</p> <p>12 southeastern land trusts have protected more than 30,000 acres.</p> <p>30 southeastern land trusts have protected more than 10,000 acres.</p> <p><i>39 southeastern land trusts are responsible for 90% of the land trusts’ total conservation record.</i></p> <p><i>Southeastern local and state land trusts have protected over one million acres by permanent conservation easement agreements with landowners.</i></p>
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Part 1: Land Protection Record Measurements of Success

While the tally of protected acres of land is an important indicator of progress, it is not the only or even the most accurate measure of success by America's land conservation organizations. When we ask individual land trusts how they assess their own success, few offer land acreage as a primary measurement. More likely they measure success in terms of ***protecting the most treasured and beloved places in their communities, achieving widespread public awareness and community support for their efforts, and building their own financial stability and sustenance to do their work and achieve their missions.***

In order to be relevant to their communities and continue to earn and sustain public support, land trusts must strive to meet needs beyond simple measurements in acres of land conserved. Land trusts must strive for connection, integration, and relevance to the communities in which they operate; complex and challenging measures, that are much more difficult to assess than the relatively simple arithmetic of counting acres of land protected. Over time many land trusts will shift their focus from protecting surviving natural places to drawing attention to the restoration and revitalization of abused places. Land trusts contribute to healthy and high quality communities by inspiring land ethic and concern for environmental protection. When they work towards these goals, they merit and maintain public respect and support.

Nevertheless, the numbers of protected land acres is a gross indicator of the progress of land conservation efforts across the Southeastern U.S. and all of America. In our survey we asked our member organizations to tell us how much land they protected in 2009, by what means, and their cumulative totals of protected land.

We present here the Final Report from the 93 responding organizations, largely representing the best and most accomplished, locally and regionally-based land conservancies in the Southeastern U.S. (See Appendix 2 for a complete list of the responding land trusts.)

- We did not poll national organizations or public agencies that are also actively engaged in conservation in this region.
- We polled locally-based private, nonprofit land trusts in Virginia, but did NOT include the commonwealth's Virginia Outdoors Foundation.
- For land trusts that responded to our 2008 survey, but did not respond to this 2010 survey, we included their land protection data from 2007.
- Although we have "closed" the biennial survey and compiled this report based on survey responses, we will continue to collect data from the land trusts that did not respond to the survey and update our report.

Part 1: Land Protection Record Methods of Land Protection

The four methods of land protection queried in the survey were:

- 1) **Land acquired in full fee-title** possession of the land trust (by purchase or donation).
- 2) **Permanent conservation easements** conveyed to the land trust (by purchase or donation).
- 3) Land or easements that were **obtained by the land trust, but conveyed to some other public or private conservation organization** (i.e. the land trust temporarily possessed the land or easement before transferring it to another organization).
- 4) **Acres protected by other means:** land protected by other public or private conservation organizations due to the direct actions of the reporting land trusts (i.e., although the land trust did not actually acquire the land or easement, the land trust claimed to have played an essential and crucial role in the protection project. This category is subject to variable interpretations by the survey respondents based on assertions by individual land trusts for their instrumental roles in the protection of land by other entities. Land acreage in this category would again be counted [duplicated] in the land protection records of the public agencies or other national conservancies that actually acquired title or easements on the land.)

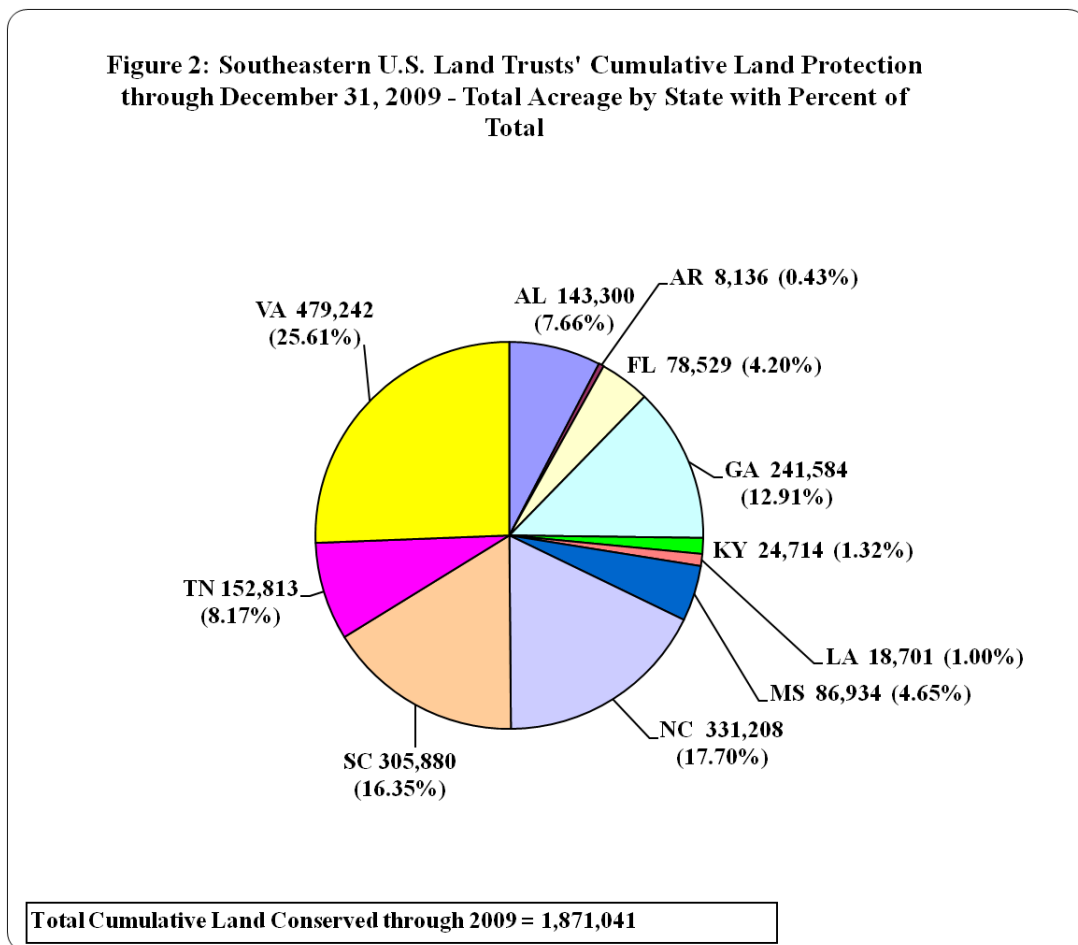
In our survey, we asked land trusts to provide a breakdown of their land protection methods to include all of the above. Figure 3 provides an account of this breakdown for all the lands they have conserved through 2009, and reveals:

- **119,945** acres in *fee title ownership* by the land trusts
- **1,008,683** acres of *conservation easements held* by the land trusts
- **137,308** acres of other conservation lands or easements *acquired by the land trusts but transferred to some other entity*
- **605,106** acres for which land trusts claimed they had been *instrumental in protecting, but that actual acquisition of the land or easements was completed by another conservation organization or agency*

Part 1: Land Protection Record Cumulative Acreage Protected

Together southeastern land trusts reported that they had cumulatively protected **1,871,041 acres (or over 2,750 square miles) through the year 2009**. The following charts (Figures 2 and 3) demonstrate the total protected acreage by state.

Figure 2 provides the cumulative acreage by state, with total protected acreage by land trusts within each state, and the percentage of the total. Note that our data was collected from the 93 land trusts that participated in the 2010 Survey with the addition of 2008 land protection data for the 18 land trusts that did not respond to our 2010 Survey.



**Part 1: Land Protection Record
Cumulative Acreage Protected (cont'd)**

Figure 3 provides a breakdown of the cumulative acreage arranged by southeastern land trusts' method of protection, through December 31, 2009. Again, our data was collected from the 93 land trusts that participated in the 2010 Survey with the addition of 2008 land protection data for the 18 land trusts that did not respond to our 2010 Survey.

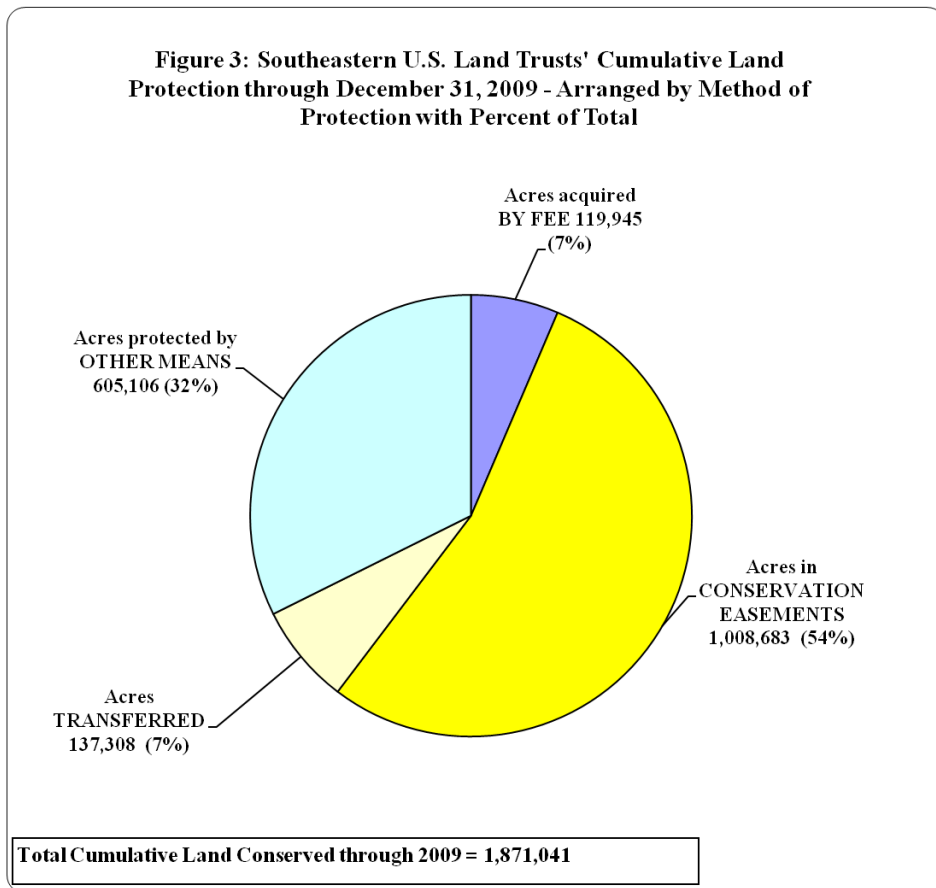
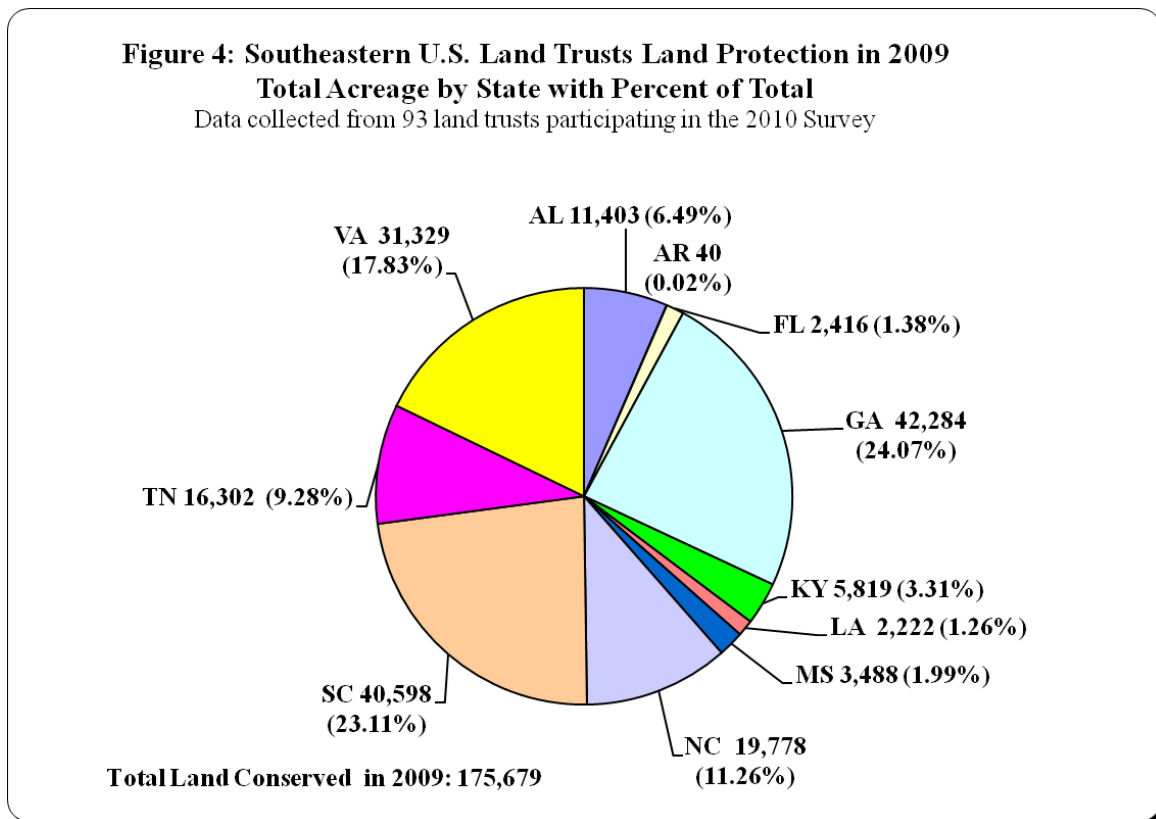


Table 3: Considering only the land and easements directly acquired by southeastern land trusts (not including land conserved by other means):

- 3 land trusts have directly protected more than 100,000 acres.
- 12 land trusts have directly protected more than 30,000 acres.
- 30 land trusts have directly protected more than 10,000 acres.
- 50 land trusts have directly protected more than 4,500 acres.
- 25 land trusts have protected between 500 to 4,500 acres of land.
- 20 land trusts have protected between 20-500 acres.
- 39 land trusts are responsible for 90% of the southeastern land trusts' total conservation record.
- Approximately 50 southeastern conservation organizations have either not reported their land protection records, or have protected little or no land.

Part 1: Land Protection Record Pace of Land Protected

In 2009 alone land trusts in the Southeastern U.S. protected 175,679 acres (Figure 4) and in 2008 they protected 139,430 acres. **In two years' time, southeastern land trusts protected over 315,109 acres, representing a 20% increase in the pace of land conservation since 2007 and over 140% since 2003.** This pace compares to 458,027 acres protected by southeastern land trusts in the previous two years. The reduced pace from 2006-2007 is likely an effect of our nation's deep economic recession.

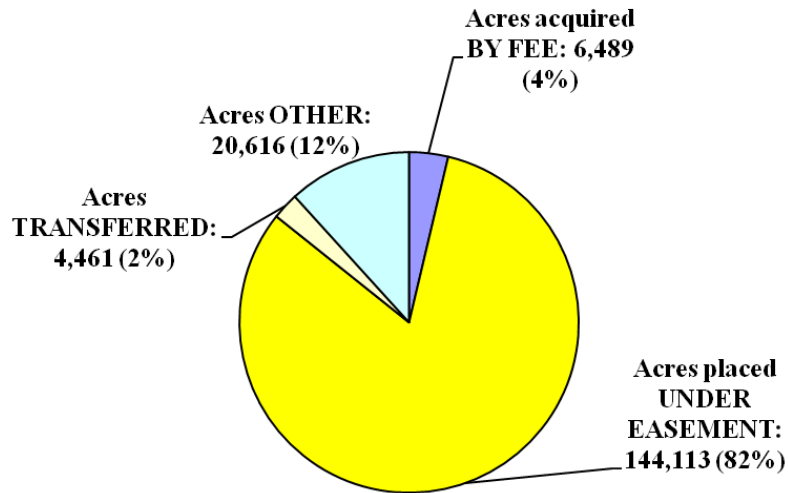


Our survey indicates about a 1/3 reduction in pace of land protection from the previous two years prior to the economic recession. This reduction in pace, among local and statewide land trusts, represents many missed opportunities to protect natural and rural land resources. Because of the economic recession many more land parcels are now available for acquisition and at reduced prices, but these opportunities are less attainable when land conservancies are “starved” for available financial resources. Land trusts’ experience devastating consequences when state and local public funds for conservation purposes have been terminated and public philanthropic funding has dramatically reduced.

**Part 1: Land Protection Record
Pace of Land Protected (cont'd)**

**Figure 5 : Southeastern U.S. Land Trusts Land Protection in 2009
Arranged by Method of Land Conservation with Percentages**

Data collected from 93 land trusts participating in the 2010 Survey



Total Land Conserved in 2009 = 175,679

Our survey confirms that the expanded federal tax conservation incentives served to stimulate the easement acquisitions by southeastern land trusts (Figure 5). A total of 144,113 acres were placed under conservation easements in 2009. We estimate that overall conservation easements comprise greater than 80% of the land protected by southeastern land trusts.

Half of the survey respondents credited expanded federal or state tax incentives for increased interest among landowners for donating conservation easements.

Part 2: Stewardship of Conservation Lands and Easements

Additional survey questions concerned the stewardship of conservation easements and land held by land trusts in the Southeastern U.S. We collected data on the amount of funds held in reserve by the reporting land trusts for the management, monitoring, and defense of those lands. We also asked if the land trusts were committed or interested in participating in the Land Trust Alliance's proposed national Conservation Defense Insurance Program. The large majority answered in the affirmative.

In response to our questions about violations of conservation easements experienced in 2009 alone, survey respondents reported:

- **80 minor violations of easements.**
- **6 major violations (none of which have yet been litigated).**

More than 90 land trusts responded to our questions about the amounts of funds they have dedicated in financial reserve or endowments for the stewardship, monitoring and defense of their conservation easements. Far too many have insufficient funding reserved for this purpose. However, for easement stewardship and defense:

- **20 land trusts report dedicated reserves between \$500,000 and \$4,500,000.**
- **29 land trusts report dedicated reserves between \$100,000 to \$500,000.**

Part 3: Accreditation Preparation and Readiness

The final section of our survey asked about land trust preparation and intended timelines for applying for accreditation as conforming with expected *Land Trust Standards and Practices*. We asked questions related to organizational assessment and the kinds of assistance land trusts needed to become prepared for accreditation examination. We treat these responses with confidentiality.

Part 4: Conclusion

While our survey shows that we have much to celebrate in our land conservation accomplishments, it also highlights the extraordinary threats facing our region's natural heritage. The survey's statistics demonstrate that the nation's deep economic recession has reduced the pace of land conservation accomplishments in the last two years, but has *not* dramatically curtailed our achievements in land resource protection. The pace of land conservation in the Southeastern U.S. continues to grow, providing the energy and inspiration to fight to save our best and most loved natural places.

We ask you to share the 2010 Southeastern U.S. Land Trusts Survey Results far and wide and enlist the support of your entire community, to continue our work in saving and defending the South's most precious, most loved, and most endangered environmental resources.

As our survey was restricted to private, nonprofit, southeastern land trusts, our assembled data does not include land protection statistics for public agencies or for other nonprofit land conservation organizations (national or regional) that have active programs with the Southeast (such as The Nature Conservancy, The Conservation Fund, Trust for Public Land, National Audubon Society, Ducks Unlimited, Civil War Preservation Trust, North American Land Trust and others.) Additionally, approximately 50 southeastern conservation organizations either did not report their land protection records, or have protected little or no land.

It would be desirable for other researchers to expand this study and assemble additional data on the conservation accomplishments of other national conservation organizations and government agencies.

In the attached Appendices (1&2) we provide two lists of the land trusts that responded to our survey. We added (and indicated as such) a few land trusts that provided their land protection data after close of our survey time period. This ranking excludes the fourth category of *Acres Protected by Other Means*, due to the variable interpretations noted.

Appendix 1: Southeastern U.S. Land Trusts with Land Protection Records

- All known active, local and state land trusts
- Arranged by rank order of amount of land conserved

Appendix 2: Southeastern U.S. Land Trusts with Cumulative Land Protection Records

- Arranged by state

**APPENDIX 1
SOUTHEASTERN U.S. LAND TRUSTS WITH LAND PROTECTION RECORDS –
ARRANGED BY RANK ORDER OF AMOUNT OF LAND CONSERVED**

Organization	Fee acres	CE acres	Transferred acres	Total acres without "Other"
Tall Timbers Research Station & Land Conservancy (FL/GA)	3958	114205	341	118,504
Chattowah Open Land Trust/Georgia Land Trust (GA)	470	112545	4800	117,815
[hold CE s additionally in MS, NC, TN]		946		946
Mississippi Land Trust/ Mississippi River Land Trust (MS/LA/AR)	0	105,431	0	105,431
Lowcountry Open Land Trust (SC)	1988	78688	11	80,687
Chattowah Open Land Trust/Alabama Land Trust (AL)	400	70081	0	70,481
Southern Appalachian Highlands Conservancy (NC/TN)	21619	15822	7194	44,636
The Land Trust for Tennessee (TN)	200	41273	2987	44,460
North Carolina Coastal Land Trust (NC)	5877	23546	10966	40,389
Alabama Forest Resources Center (AL)	41	36952	0	36,993
Conservation Trust for North Carolina (NC)	893	27400	4700	32,993
Foothills Conservancy of North Carolina (NC)	1334	1682	28872	31,888
Upper Savannah Land Trust (SC)	0	27777	0	27,777
Congaree Land Trust (SC)	45	27300	0	27,345
Foothills Land Conservancy (TN)	610	15,100	10,200	25,910
Land Trust for Central North Carolina (NC)	4933	11571	2003	18,507
Western Virginia Land Trust (VA)	0	15030	285	15,315
Piedmont Land Conservancy (NC)	2605	9655	3465	15,725
Chattahoochee Valley Land Trust (GA)	0	15196	0	15,196

Tar River Land Conservancy (NC)	445	8839	5552	14,836
Upstate Forever (SC/NC)	0	14284	0	14,284
Carolina Mountain Land Conservancy (NC)	2180	5437	5856	13,473
Beaufort County Open Land Trust (SC)	450	13000	0	13,450
Land Trust for the Little Tennessee (NC/GA)	1284	3789	7466	12,539
Virginia Eastern Shore Land Trust (VA)	0	12221	0	12,221
Pee Dee Land Trust (SC)	0	11695	0	11,695
North Chickamauga Creek Conservancy (TN)	170	4000	7500	11,670
Blue Ridge Rural Land Trust (NC)	146	9,789	1,475	11,410
Bluegrass Conservancy (KY)	0	10356	0	10,356
Land Trust of Virginia (VA)	0	10186	0	10,186
Sandhills Area Land Trust (NC)	1642	4992	2833	9,467
Triangle Land Conservancy (NC)	3200	4404	1665	9,269
Nation Ford (SC)	85	7162	1879	9,126
Katawba Valley Land Trust (SC)	830	4186	2797	7,813
Piedmont Environmental Council (VA)	901	6417	434	7,752
Catawba Lands Conservancy (NC)	2380	5066	58	7,504
Tennessee River Gorge Trust (TN)	6200	1023	0	7,223
Naturaland Trust (SC)	2000	57	5000	7,057
Wolf River Conservancy (TN/MS)	1037	1321	4623	6,981
Tennessee Parks and Greenways Foundation (TN)	335	3415	3222	6,972
Freshwater Land Trust (AL)	3926	1869	514	6,309
Kentucky Natural Lands Trust (KY)	3678	1	2511	6,190
Southeast Regional Land Conservancy (GA/AL/NC)	0	6056	0	6,056
Alachua Conservation Trust (FL)	1955	2703	695	5,353
Weeks Bay Foundation (AL)	1114	100	4104	5,318
Central Savannah River Land Trust (GA/SC)	375	4498	0	4,873
Georgia Land Conservation Center (GA)	2484	2314	0	4,798
Green Horizons Land Trust (FL)	2308	161	2154	4,623
*Pacolet Area Conservancy (NC/SC)	441	4040	124	4,606

Lumber River Conservancy (NC)	2658	678	534	3,869
Williamsburg Land Conservancy (VA)	0	3330	0	3,330
High Country Conservancy (NC)	108	1860	1316	3,284
Valley Conservation Council (VA)	0	3216	0	3,216
National Committee for the New River (NC/VA)	47	1559	1079	2,684
Edisto Island Open Land Trust (SC)	455	2184	0	2,639
Northern Virginia Conservation Trust	153	2172	5	2,330
River Fields (KY)	62	2164	30	2,256
Land Trust for Mississippi Coastal Plain	1020	1054	31.5	2,106
Oconee River Land Trust (GA)	135	1957	9	2,101
Highlands-Cashiers Land Trust (NC)	235	1675	113	2,023
Northeast New Hanover Conservancy (NC)	1004	823	0	1,827
Potomac Conservancy (VA)	0	1809	0	1,809
Swan Conservation Trust (TN)	1604	135	0	1,739
Spartanburg Area Conservancy (SC)	480	1145	0	1,625
Land Trust for Southeast Louisiana (LA)	0	1545	0	1,545
Calusa Land Trust & Nature Preserve of Pine Island (FL)	1504	3	2	1,509
Mountain Conservation Trust of Georgia	0	1466	0	1,466
Apalachee Land Conservancy (FL)	13	1328	33	1,374
Eno River Association (NC)	256	0	847	1,103
Athens Land Trust (GA)	0	981	0	981
North Florida Land Trust (FL)	0	537	430	967
Ozark Regional Land Trust (AR)	612	300	0	912
Georgia Piedmont Land Trust (GA)	301	598	3	902
Legacy Parks Foundation (TN)	70	820	0	890
Georgia Agricultural Land Trust (GA)	0	652	0	652
Conservation Trust for Florida (FL)	0	500	0	500
St. Simons Land Trust (GA)	120	325	20	465
The Boone Conservancy (KY)	174	35	174	383
Louisville/Jefferson County Environmental Trust (KY)	0	349	0	349

Kiawah Island Natural Habitat Conservancy (SC)	10	293	0	303
Capital Region Land Conservancy (VA)	0	300	0	300
Triangle Greenways Council (NC)	252	0	3	255
Conservation Foundation of the Gulf Coast (FL)	213	25	0	238
Botanical Garden Foundation (NC)	100	127	0	227
Bay County Conservancy (FL)	205	0	0	205
Land Trust of Huntsville and North Alabama (AL)	142	0	0	142
Mount Pleasant Land Conservancy (SC)	4	134	0	138
Smith Island Land Trust (NC)	20	27	70	116
North Carolina Rail-Trails (NC)	0	52	64	116
New River Land Trust (VA)	0	115	0	115
Putnam Land Conservancy (FL)	53	52	0	105
Davidson Lands Conservancy (NC)	0	8	151	159
Tampa Bay Conservancy (FL)	60	0	0	60
Black Family Land Trust (NC/SC)	0	34	0	34
Saluda Community Land Trust (NC)	0	32	0	32
Chattahoochee Hill Country Conservancy (GA)	0	21	0	21
Davie Area Land Trust (FL)	0	0	0	0
East Mississippi Foothills Land Trust (MS)	0	0	0	0
Did not respond to 2010 Survey				
Coastal Land Trust (AL)				
Hulsey Little River Land Trust (AL)				
Buffalo River Conservation Foundation (AR)				
Central Arkansas Land Trust (AR)				
Land Trust of Arkansas (AR)				
Northwest Arkansas Land Trust (AR)				
Conservancy of Southwest Florida (FL)				
CREW Land and Water Trust (FL)				

Florida Nature Coast Conservancy (FL)				
Florida Keys Land and Sea Trust (FL)				
Indian River Land Trust (FL)				
Lemon Bay Conservancy (FL)				
Myakka Conservancy (FL)				
Sanibel-Captiva Conservation Fdn (FL)				
St. Lucie Land Trust(FL)				
Treasured Lands Fdn (FL)				
Wildlands Conservation Trust (FL)				
Broad River Watershed Assn (GA)				
Chattooga Conservancy (GA/SC)				
Georgia Wildlife Federation				
Lula Lake Land Trust (GA/TN)				
Madison-Morgan Conservancy (GA)				
Newton County Land Trust (GA)				
Southern Conservation Trust (GA)				
Campbell County Conservancy (KY)				
Future Fund (KY)				
Kenton County Conservancy (KY)				
Shelby County Conservancy (KY)				
21st Century Parks (KY)				
Woods and Waters Land Trust (KY)				
Coastal Plain Conservancy (LA)				
Northern Mississippi Land Trust (MS)				
Wolf River Conservation Society (MS)				
NC Agriculture Fdn (NC)				
NC Coastal Federation (NC)				
Aiken Land Conservancy (SC)				
Black Creek Land Trust (SC)				
Community Open Land Trust (SC)				

Hilton Head Island Land Trust (SC)				
Lord Berkeley Conservation Trust (SC)				
Palmetto Conservation Trust (SC)				
Lookout Mountain Conservancy (TN/GA/AL)				
South Cumberlands Land Trust/ Friends of (TN)				
Southeastern Cave Conservancy (TN +)				
Blue Ridge Land Trust (VA)				
Land Trust for Southwest Virginia (VA)				
Key				
*50th in the "TOP FIFTY" by total acreage without "Other"				
Data added after close of Survey				
BOLD type = Accredited Land Trust				

**APPENDIX 2
SOUTHEASTERN U.S. LAND TRUSTS WITH CUMULATIVE LAND PROTECTION RECORDS –
ARRANGED BY STATE**

State of Land	Organization	Fee acres	CE acres	Transferred acres	"Other Means" acres	LT totals
AL	Alabama Forest Resources Center	41	36952	0	13250	50243
AL	Chattahoochee Valley Land Trust	0	120	0	0	120
AL	Chattowah Open Land Trust/Alabama Land Trust	400	70081	0	0	70481
AL	Freshwater Land Trust	3926	1869	514	3708	10017
AL	Land Trust of Huntsville and North Alabama	142	0	0	0	142
AL	Weeks Bay Foundation	1114	100	4104	6979	12297
AL Total		5623	109122	4618	23937	143300
AR	Mississippi River Trust	0	6810	0	0	6810
AR	Ozark Regional Land Trust	612	300	0	414	1326
AR Total		612	7110	0	414	8136
FL	Alachua Conservation Trust	1955	2703	695	10673	16026
FL	Apalachee Land Conservancy	13	1328	33	137	1511
FL	Bay County Conservancy	205	0	0	0	205
FL	Calusa Land Trust & Nature Preserve of Pine Island	1504	3	2	116	1625
FL	Conservancy of Southwest Florida	487	0	230	0	717
FL	Conservation Foundation of the Gulf Coast	213	25	0	251	489
FL	Conservation Trust for Florida	0	500	0	8600	9100
FL	CREW Land & Water Trust	519	530	0	0	1049
FL	Davie Area Land Trust	0	0	0	0	0
FL	Florida's Nature Coast Conservancy	450	2	2	0	454
FL	Florida Trail Association	0	4	0	0	4
FL	Green Horizons Land Trust	2308	161	2154	0	4623
FL	Indian River Land Trust	115	20	20	2250	2405
FL	Lemon Bay Conservancy	25	2	2	27	56
FL	North Florida Land Trust	0	537	430	505	1472
FL	Putnam Land Conservancy	53	52	0	0	105
FL	Sarasota Conservation Foundation	20	6	13	13	52

FL	Tall Timbers Research Station & Land Conservancy	3958	32887	341	1390	38576
FL	Tampa Bay Conservancy	60	0	0	0	60
FL Total		11885	38760	3922	23962	78529
GA	Athens Land Trust	0	981	0	50	1031
GA	Central Savannah River Land Trust	113	3755	0	0	3868
GA	Chattahoochee Hill Country Conservancy	0	21	0	0	21
GA	Chattahoochee Valley Land Trust	0	15055	0	0	15055
GA	Chattowah Open Land Trust/Georgia Land Trust	470	112545	4800	0	117815
GA	Cobb Land Trust Inc	13	126	0	0	139
GA	Georgia Agricultural Land Trust	0	652	0	1125	1777
GA	Georgia Land Conservation Center	2484	2314	0	4798	9596
GA	Georgia Piedmont Land Trust	301	598	3	2	904
GA	Gwinnett Open Land Trust	272	426	3	2	703
GA	Mountain Conservation Trust of Georgia	0	1292	0	0	1292
GA	Oconee River Land Trust	135	1957	9	0	2101
GA	Southeast Regional Land Conservancy	0	2775	0	0	2775
GA	Southern Conservation Trust	0	250	0		250
GA	St. Simons Land Trust	120	325	20	0	465
GA	Tall Timbers Research Station & Land Conservancy	0	81318	0	2411	83729
GA	The Land Trust for the Little Tennessee	0	63	0	0	63
GA Total		3908	224453	4835	8388	241584
KY	Bluegrass Conservancy	0	10356	0	0	10356
KY	Kentucky Natural Lands Trust	3678	0	2511	5000	11189
KY	Louisville/Jefferson County Environmental Trust	0	349	0	0	349
KY	River Fields	62	2164	30	0	2256
KY	The Boone Conservancy	174	35	174	181	564
KY Total		3914	12904	2715	5181	24714
LA	Land Trust for Southeast Louisiana	0	1545	0	0	1545
LA	Mississippi River Trust	0	17156	0	0	17156
LA Total		0	1545	0	0	18701
MS	East Mississippi Foothills Land Trust	0	0	0	0	0
MS	Land Trust for the Mississippi Coastal Plain	671	837	0	0	1508
MS	Mississippi Land Trust	0	81465	0	0	81465

MS	Wolf River Conservancy	36	0	0	0	36
MS	Wolf River Conservation Society	1150	1700	1075	0	3925
MS Total		0	0	0	0	86934
NC	Black Family Land Trust	0	34	0	0	34
NC	Blue Ridge Rural Land Trust	146	9,789	1,475	0	11410
NC	Botanical Garden Foundation	100	127	0	84	311
NC	Carolina Mountain Land Conservancy	2180	5402	5856	7661	21099
NC	Catawba Lands Conservancy	2380	5066	58	41	7545
NC	Conservation Trust for North Carolina	893	27400	4700	837	33830
NC	Davidson Lands Conservancy	0	8	90	61	159
NC	Eno River Association	256	0	847	4736	5839
NC	Foothills Conservancy of North Carolina	1334	1682	28872	13271	45159
NC	High Country Conservancy	108	1860	1316	0	3284
NC	Highlands-Cashiers Land Trust	235	1675	113	0	2023
NC	Land Trust for Central North Carolina	4933	11571	2003	101	18608
NC	Land Trust for the Little Tennessee	1642	6576	330	4467	13015
NC	Lumber River Conservancy	2658	678	534	0	3869
NC	National Committee for the New River	47	1559	1079	0	2684
NC	North Carolina Coastal Land Trust	5877	23546	10966	4864	45253
NC	North Carolina Rail-Trails	0	52	64	192	308
NC	Northeast New Hanover Conservancy	1004	823	0	0	1827
NC	Pacolet Area Conservancy	441	4040	124	3459	8065
NC	Piedmont Land Conservancy	2020	10281	2969	1953	17223
NC	Saluda Community Land Trust	0	32	0	40	72
NC	Sandhills Area Land Trust	1642	4992	2833	1087	10554
NC	Smith Island Land Trust	20	27	70	0	116
NC	Southeast Regional Land Conservancy	0	2128	0	0	2128
NC	Southern Appalachian Highlands Conservancy	21542	15303	5912	2711	45468
NC	Tar River Land Conservancy	445	8839	5552	1355	16192
NC	Triangle Greenways Council	252	0	3	90	345
NC	Triangle Land Conservancy	5000	5000	4000	0	14000
NC	Upstate Forever	0	788	0	0	788
NC Total		55155	149279	79766	47009	331208
SC	Aiken County Open Land Trust	287	953	146	0	1386
SC	Beaufort County Open Land Trust	450	13000	0	0	13450

SC	Black Creek Land Trust	266	3133	0	0	3399
SC	Carolina Mountain Land Conservancy		35			35
SC	Central Savannah River Land Trust	262	743	0	0	1005
SC	Congaree Land Trust	45	27300	0	0	27345
SC	Edisto Island Open Land Trust	455	2184	0	0	2639
SC	Katawba Valley Land Trust	830	4186	2797	0	7813
SC	Kiawah Island Natural Habitat Conservancy	10	293	0	0	303
SC	Lord Berkeley Conservation Trust	9	14725	0	6000	20734
SC	Lowcountry Open Land Trust	1988	78688	11	0	80687
SC	Mount Pleasant Land Conservancy	4	134	0	0	138
SC	Nation Ford	85	7162	1879	0	9126
SC	Naturaland Trust	7100	57	5000	60000	72157
SC	Pacolet Land Trust (NC)	0	53	0	0	53
SC	Palmetto Conservation Foundation	937	514	211	4900	6562
SC	Pee Dee Land Trust	0	11695	0	4	11699
SC	Southeast Regional Land Conservancy	0	1153	0	0	1153
SC	Spartanburg Area Conservancy	480	1145	0	438	2063
SC	Upper Savannah Land Trust	0	27777	0	0	27777
SC	Upstate Forever	0	13496	0	2860	16356
SC Total		13208	208426	10044	74202	305880
TN	Foothills Land Conservancy	10000	15000	10000	0	35000
TN	Legacy Parks Foundation	70	820	0	0	890
TN	North Chickamauga Creek Conservancy	170	4000	7500	3000	14670
TN	Southern Appalachian Highlands Conservancy	77	519	1282	10700	12578
TN	Swan Conservation Trust	1604	135	0	92	1831
TN	Tennessee Parks and Greenways Foundation	3560	3326	3222	2321	12429
TN	Tennessee River Gorge Trust	6200	1023	0	9781	17004
TN	The Land Trust for Tennessee	200	41273	2987	7006	51466
TN	Wolf River Conservancy	1001	1321	4623	0	6945
TN Total		22882	67417	29614	32900	152813
VA	Capital Region Land Conservancy	0	300	0	0	300
VA	Land Trust of Virginia	0	10186	0	0	10186
VA	New River Land Trust	0	115	0	35885	36000
VA	Piedmont Environmental Council	901	6417	434	319113	326865
VA	Potomac Conservancy	0	1809	0	0	1809

VA	Valley Conservation Council	0	3216	0	0	3216
VA	Virginia Eastern Shore Land Trust	0	12221	0	0	12221
VA	Western Virginia Land Trust	0	15030	285	70000	85315
VA	Williamsburg Land Conservancy	0	3330	0	0	3330
VA Total		901	88509	719	389113	479242
Grand Totals		119,945	1,008,683	137,308	605,106	1,871,041
Key	Land Trusts with conserved land in more than one state					
	NC Land Trust data collected from CTNC 2009 Survey for land trusts that neither completed nor participated in SE 2010 Survey					
	Used CTNC figures if they differed by 10% of ours					
	Land trusts data collected from 2008 Survey because they did not participate in 2010 Survey					